

| Evaluation Criteria               | Point Value       | <i>Barcodes, Inc.</i> | <i>Mckinsey &amp; Company, Inc.</i> | <i>Public Works</i> |                 |
|-----------------------------------|-------------------|-----------------------|-------------------------------------|---------------------|-----------------|
| Pricing                           | 40                | 30                    | 30                                  | 30                  |                 |
| Ability to service the contract   | 25                | 5                     | 25                                  | 20                  |                 |
| References                        | 15                | 10                    | 15                                  | 10                  |                 |
| Technology                        | 10                | 6                     | 9                                   | 5                   |                 |
| Value Added Products and Services | 10                | 5                     | 8                                   | 0                   |                 |
| <b><u>Total</u></b>               | <b><u>100</u></b> | <b><u>56</u></b>      | <b><u>87</u></b>                    | <b><u>65</u></b>    | <b><u>0</u></b> |



**Vendors Awarded Under this Contract**

*McKinsey & Company, Inc.*

**Evaluation Committee for Contract:**

*Emily Jeffrey*

*Matthew Mackel*

*Jonathan Applegate*



**Strategic Management Consulting Services**

| Solicitation                             | Company                            | Name                | Address1                          | City               | Region               | PostalCode | Phone         | Email                                   |
|--|------------------------------------|---------------------|-----------------------------------|--------------------|----------------------|------------|---------------|---|
| Strategic Management Consulting Services | Vestige Information Technology LLC | Marlon A Nichols    | 23 Berkeley                       | Surrey             | North Dakota         | 58785      | 7012403288    | marlon@vestigeit.com                    |
| Strategic Management Consulting Services | Barcodes Inc                       | Molly O'Sullivan    | 200 W Monroe St                   | Chicago            | Illinois             | 60606      | 3122121800    | mosullivan@barcodesinc.com              |
| Strategic Management Consulting Services | Hensel Phelps Services, LLC        | Stephanie Parkinson | 7722 Aviation Place               | Dallas             | Texas                | 75235      | 214.663.2740  | sparkinson@henselphelps.com             |
| Strategic Management Consulting Services | IBM                                | Mary-Sara Jones     | 2929 Central Ave                  | Phoenix            | Arizona              | 85310      | 4806503806    | jonesm@us.ibm.com                       |
| Strategic Management Consulting Services | Whitehat Virtual Technologies Ilc  | Val King            | 10601 rr 2222, suite r129         | Austin             | Texas                | 78730      | 8884068719    | val.king@whitehatvirtual.com            |
| Strategic Management Consulting Services | Whitehat Virtual Technologies Ilc  | Val King            | 10601 rr 2222, suite r129         | Austin             | Texas                | 78730      | 8884068719    | val.king@whitehatvirtual.com            |
| Strategic Management Consulting Services | North Highland Company             | Brande Jeidy        | 3333 Piedmont Road NE             | Atlanta            | Georgia              | 30305      | 404-000-0000  | brande.jeidy@northhighland.com          |
| Strategic Management Consulting Services | Mythics, Inc.                      | Beth Savery         | 4525 Main St., Suite 1500         | Virginia Beach     | Virginia             | 23462      | 757-233-4275  | slcontracts@mythics.com                 |
| Strategic Management Consulting Services | Mythics, Inc.                      | Beth Savery         | 4525 Main St., Suite 1500         | Virginia Beach     | Virginia             | 23462      | 757-233-4275  | slcontracts@mythics.com                 |
| Strategic Management Consulting Services | SevenOutsource                     | Steve Walse         | 113 Barksdale Professional Center | Newark             | Delaware             | 19711      | 315-308-7852  | rfpalerts@gmail.com                     |
| Strategic Management Consulting Services | bid ocean                          | eric                | po box 4045                       | grand junction     | Colorado             | 81504      | 970-237-4411  | eric@bidocean.com                       |
| Strategic Management Consulting Services | True Path Consultants LLC          | Debra White         | 520 W. Lanier Ave                 | Fayetteville       | Georgia              | 30214      | 408-883-9235  | Truepathconsultants@consultant.com      |
| Strategic Management Consulting Services | True Path Consultants LLC          | Debra White         | 520 W. Lanier Ave                 | Fayetteville       | Georgia              | 30214      | 408-883-9235  | Truepathconsultants@consultant.com      |
| Strategic Management Consulting Services | HighPoint Technology Group         | Joseph Janecka      | 10800-B Alcott Dr                 | Houston            | Texas                | 77043      | 7135684154    | joseph.janecka@highpoint-technology.net |
| Strategic Management Consulting Services | PFM                                | Marissa Litman      | 1735 Market St. 42nd Fl.          | Philadelphia       | Pennsylvania         | 19103      | 215-557-1210  | litmanm@pfm.com                         |
| Strategic Management Consulting Services | SL King and Associates             | Erik Steavens       | 270 Peachtree Street              | atlanta            | Georgia              | 30303      | 4048334855    | esteavens@sking.com                     |
| Strategic Management Consulting Services | Metro Networks LLC                 | Pat Pendergast      | 1221 Van Ness Ave                 | Fresno             | California           | 93711      | 5594925985    | ppendergast@metronetllc.com             |
| Strategic Management Consulting Services | Mercer Technologies Firm           | Garrett Mercer      | 1501 E. 15th Ave # 115            | Gary               | Indiana              | 46402      | 2198859811    | mercertechnologiesfirm@gmail.com        |
| Strategic Management Consulting Services | 17a                                | Ann Rittgers        | 3 concord ave                     | cambridge          | Massachusetts        | 02138      | 5133040431    | annie@group17a.com                      |
| Strategic Management Consulting Services | Visual Infomedia                   | Siva                | 5C1                               | Coimbatore         | Tennessee            | 64102      | 3474801475    | techzone@visualinfomedia.com            |
| Strategic Management Consulting Services | Public Works                       | Betsy Mullins       | 1690 East Strasburg Road          | West Chester       | Pennsylvania         | 19380      | 202-489-8229  | bmullins@public-works.org               |
| Strategic Management Consulting Services | MGT of America Consulting, LLC     | Shannon Blakey      | 516 North Adams Street            | Tallahassee        | Florida              | 32311      | 8503863191    | rcvrfp@mgtamer.com                      |
| Strategic Management Consulting Services | BerryDunn                          | Maret Freeman       | 100 Middle St PO Box 1100         | Portland           | Maine                | 04101      | 207-775-2387  | mfreeman@berrydunn.com                  |
| Strategic Management Consulting Services | Onvia                              | Stacy Hotes-Aprato  | 509 Olive Way                     | Seattle            | Washington           | 98101      | 8005751736    | shots@onvia.com                         |
| Strategic Management Consulting Services | Bell Creek Consulting, LLC         | Star Wallin         | 100 7th Street NE                 | Washington         | District of Columbia | 20002      | 202-494-7729  | star@bellcreekconsulting.com            |
| Strategic Management Consulting Services | McKinsey                           | April DuBois        | 1200 19th Street, NW, Suite #1100 | Washington         | District of Columbia | 20036      | 2027055330    | april_dubois@mckinsey.com               |
| Strategic Management Consulting Services | Intueor Consulting, Inc.           | Ravi Nandivada      | 7700 Irvine Center Dr, Ste 610    | Irvine             | California           | 92618      | 9497539010    | Nandivada@intueor.com                   |
| Strategic Management Consulting Services | TelecomDataService                 | Jeff Dodig          | 117 Bridge Street                 | Catskill           | New York             | 12414      | 8453994322    | jdodig@telecomdataservice.com           |
| Strategic Management Consulting Services | PFM Group Consulting LLC           | Marissa Litman      | 1735 Market Street 43rd Floor     | Philadelphia       | Pennsylvania         | 19103      | 2155676100    | mbcvendreg@pfm.com                      |
| Strategic Management Consulting Services | 3W Consulting Group LLC            | Rochelle            | 11450 US Highway 380              | Cross Roads        | Texas                | 76227      | (602)748-6065 | info@3wconsultinggroup.com              |
| Strategic Management Consulting Services | Henry savelli and associates       | Henry savelli       | 212 west state street             | Trenton new jersey | New Jersey           | 08608      | 609-731/0187  | Henry@henrysavelli.com                  |